# **BOLSAA 9M 2025**

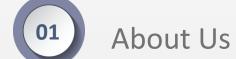
**Investor Relations** 

**Corporate Presentation** 

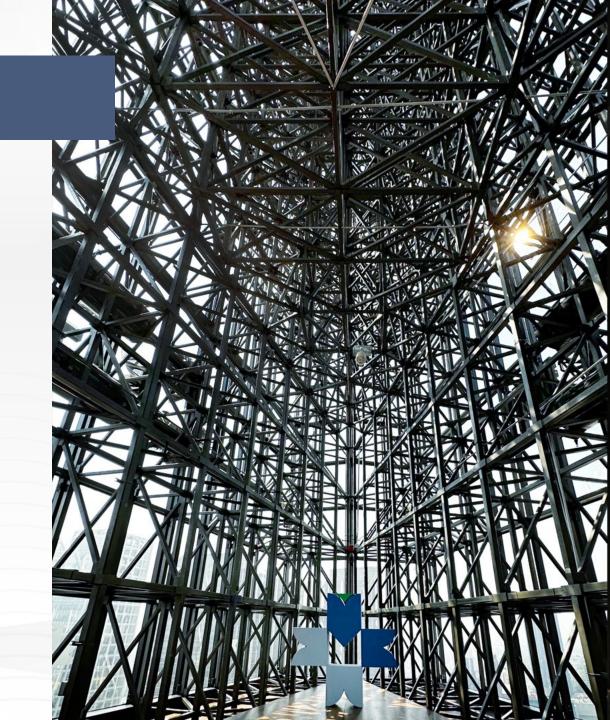




# Content



- Business Units & Operating Results
- 18 Key Initiatives
- Financial Results
- 35 Sustainability



# BMV Group at a Glance – 9M 2025





#### A Fully Integrated Exchange

**130** years, **9 business lines**, and **528** employees who make the securities and derivatives financial markets in Mexico possible.

#### **Key Financial Highlights**

\$3,337 M MXN Revenue	\$1,230 M MXN Net Incom	EPS
<b>57.0%</b> EBITDA Margin	<b>22%</b> ROE	<b>70%</b> Payout Ratio
	<b>9.4%</b> Flow Yield	<b>~ 0%</b> Debt

#### Sustainability

BMV Group is a leader in the financial market's infrastructure and a strategic enabler of sustainable growth. We play an essential social and economic role in Mexico's financial system.

Member of:

Dow Jones Sustainability Indices S&P/BMV Total Mexico ESG Index

MSCI (1)
Emerging Markets IMI
ESG Screened

#### **Capital Formation**

**353 issuers,** of which 51 have more than one type of securities listed

Long-Term Debt (2016 – 2025)

\$2 Trillion MXN | 28% ESG



#### **Equities**

**Average Daily Traded Value** 

\$17.4 Billion MXN

**Market Share** 

Local 57%

Global 43%



SIF ICAP is a voice and electronic interdealer broker with presence in Mexico, Peru and Chile. Joint venture with TP ICAP Group



#### **Derivatives**

#### MexDer



Average Daily Notional Value
Dollar Futures
(\$481 Million USD)

Asigna: Average Margin Deposits \$42.3 Billion MXN

#### **Post-Trade**

The only Central Securities Depository (Indeval) and Equity & Derivatives Central Counterparties in Mexico (CCV and Asigna)





#### **Average Total Assets Under Custody:**

44 Trillion MXN (36% Gov Debt) | 26% Equities | 29% Pension Funds | 9% Corp Debt)

#### **Information Services**

Market Data provides screens, information, and data feed

**Strategic alliance with S&P** in indices and benchmarks of fixed income and equity

Global data footprint

- a) Point of presence in NYC
- b) Deutsche Börse in Europe



**Valmer** is an authorized price vendor and financial risk management software provider

#### **Technology**

Modern and strengthened technological platforms designed to enhance our services alongside world-class providers

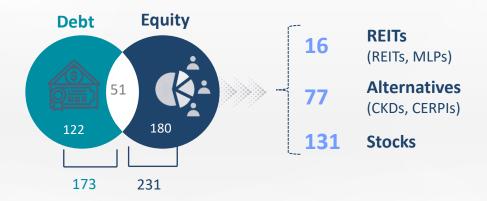
Our systems' availability is 100%.



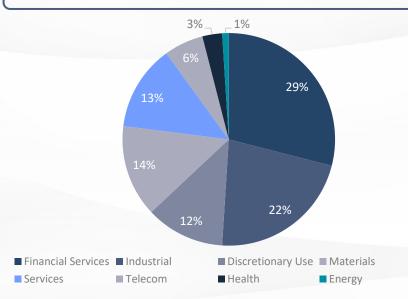
#### **Our Issuers**



### **353 Listed Issuers**



# **Industries**



# **Our Listed Companies**



# **Market Capitalization – Stocks**

STOCKS

\$9.9 Trillion MXN
29% GDP\*

MARKET CAP

PIPC

35 companies are 75% (\$7.4 Trillion MXN)
part of the S&P / of the total stock market
BMV IPC and represent

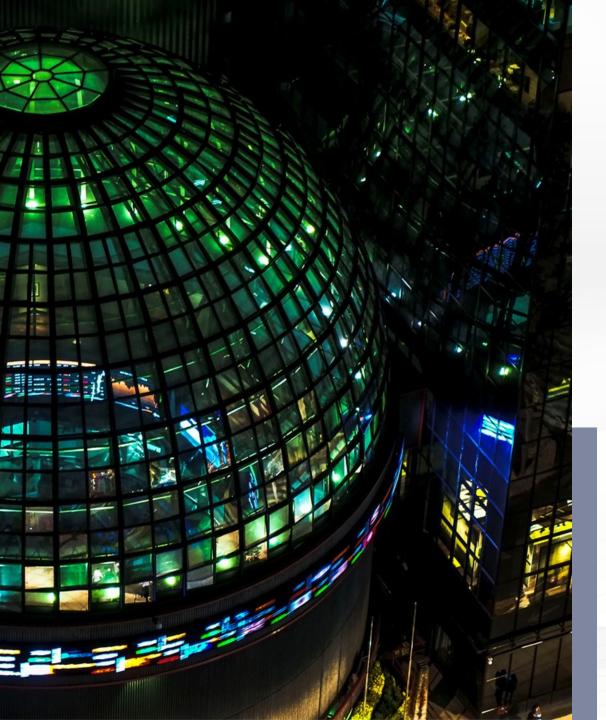
# **Our Business**













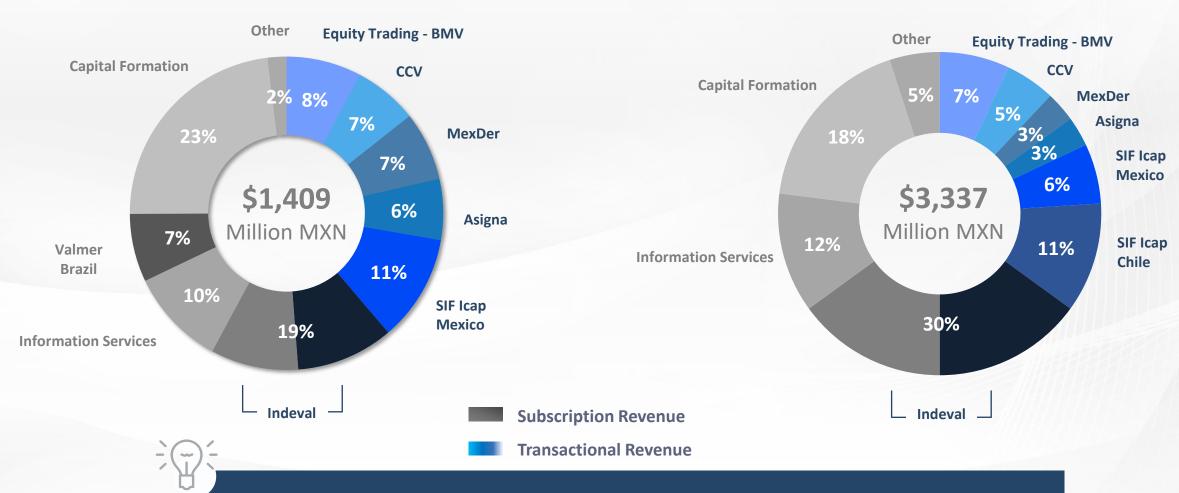
# **Business Units & Operating Results**

# **Revenue Evolution (2008 – 9M 2025)**



#### 2008 – IPO BOLSAA

#### 9M 2025 Revenue



50% of total revenue is driven by market activity and the other half by subscription

# **Transformational Leadership for Sustainable Growth**





Chief Executive
Officer

Years of Experience 38

#### **Expertise** in

Financial and Stock and Derivatives Market Sector

#### **Previous Roles**

- Sr. Director of International Market Development for LATAM, CME
- Chief Markets and Information Services Officer, Grupo BMV
- CEO, MexDer

#### **Academic Background**

Bachelor's Degree in Finance, ITAM

Joined Grupo BMV in June 2024



Chief Financial and Sustainability Officer

Years of Experience

#### **Expertise** in

Strategic Planning, Financial and Stock Market Sector

#### **Previous Roles**

- FP&A, Banco Nacional de México
- CFO, SIF Garban Intercapital México
- CFO, GE Capital CEF

#### **Academic Background**

Master in Business Administration, McGill University

Joined Grupo BMV in May 2006



Chief Capital Formation,
Information Services and
Markets Officer

**Years of Experience** 25

#### **Expertise** in

Strategic Planning, Business Development, Financial Markets Capital Formation Data & Analytics

#### **Previous Roles**

- CEO, Valmer
- Head of Capital Formation, BMV
- Capital Markets Trader, Interacciones

#### **Academic Background**

Master in Finance, Universidad Anáhuac

Joined Grupo BMV in June 2000



Chief Post-Trade Officer

Years of Experience 32

#### **Expertise in**

Strategic Planning, Product Development, Securities Custody, Market Infrastructures

#### **Previous Roles**

- MD, Securities Services Latam Regional Head at Citi
- Transaction Banking Head at CitiBanamex
- Equity Operations Head at ING Barings

#### **Academic Background**

Bachelor of Business Administration, Universidad Iberoamericana

Joined Grupo BMV in January 2015



Chief Information
Officer

Years of Experience 35

Expertise in Technology Strategic Planning and Innovation

#### **Previous Roles**

- CIO, GNP, MetLife
- CIO, ICA Group
- CIO, DHL

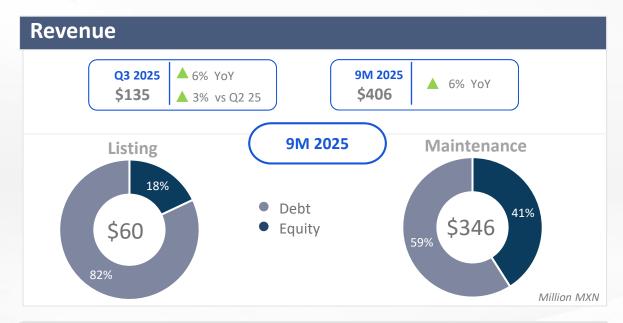
Academic Background Master in Business

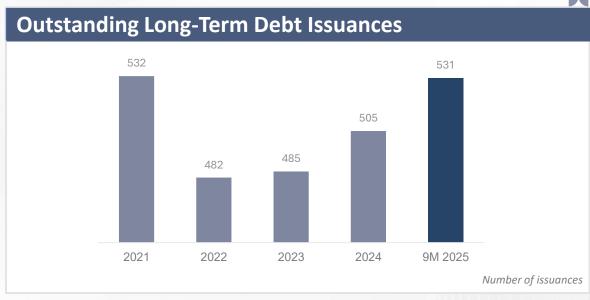
Administration, ITAM

Joined Grupo BMV in March 2020

# 1. Capital Formation - Listing & Maintenance



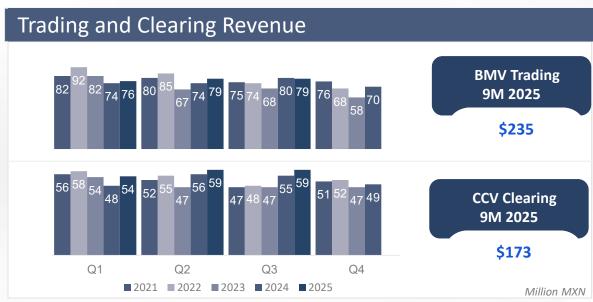


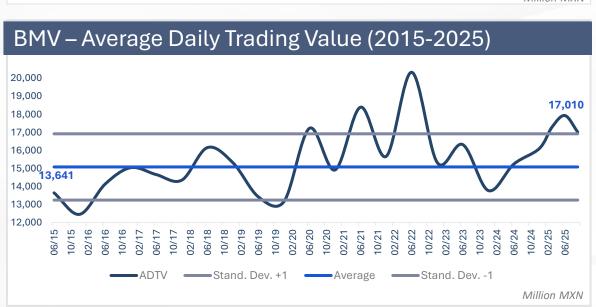


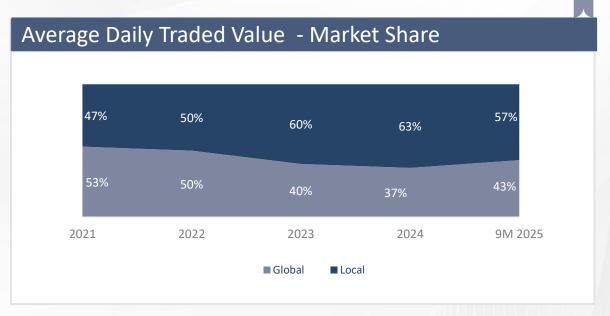


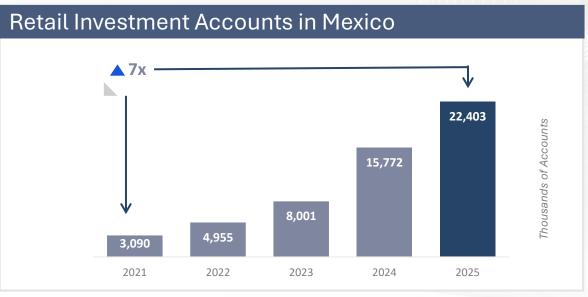


## 2. Equity - BMV & CCV









# 2. Equity - Operative Highlights



# 2016 - 2025 Average Daily Traded Value & Transactions

#### 383,662 <sup>385,340</sup> <sup>383,058</sup> 396,744 401,907 368,344 353,586 292,247 277,628 **CAGR ADTV** '16 -25' 2.0% 17,804 17,000 17,407 16,049 15,726 15,708 15.044 14,497 13,245 CAGR Transactions '16 -25' 3.6% 2017 2019 2020 2024 9M 2025 Traded Value Transactions

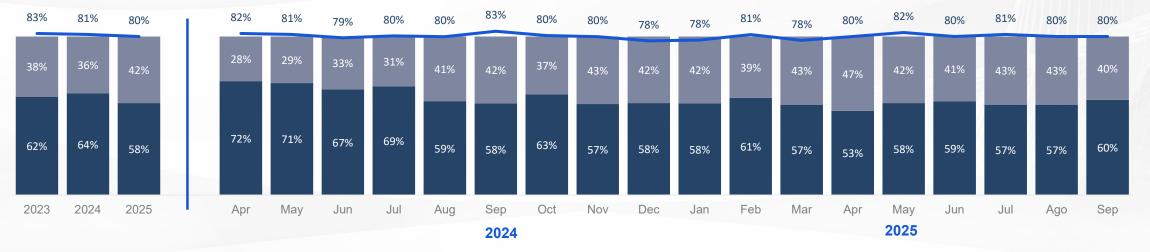
Million MXN | By September 30, 2025 – Highlights Trading

# 2024 - 2025 Average Daily Traded Value (Monthly)



Million MXN | By September 30, 2025 – Highlights Trading

# Market Share Consolidated

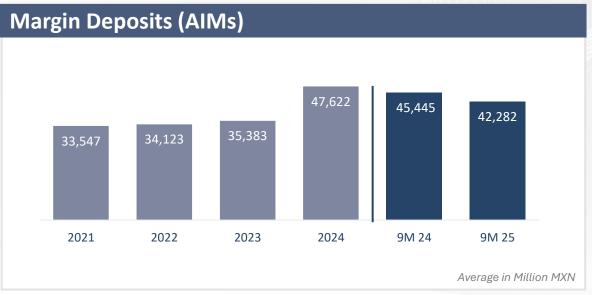


## 3. Derivatives – MexDer & Asigna



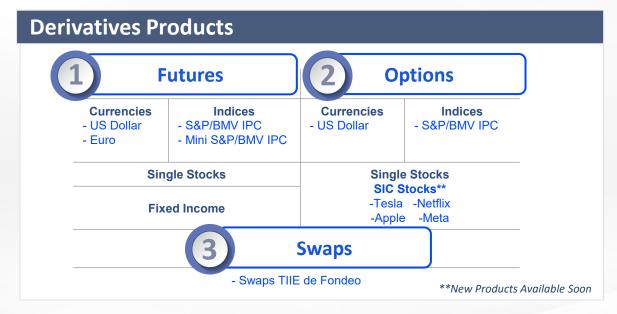


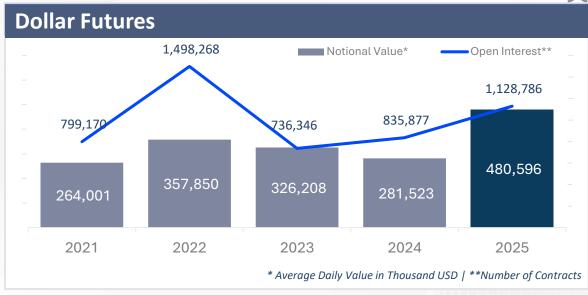


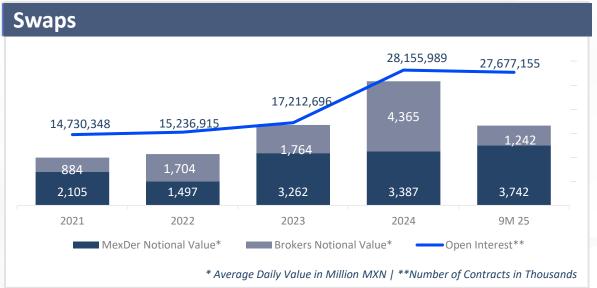


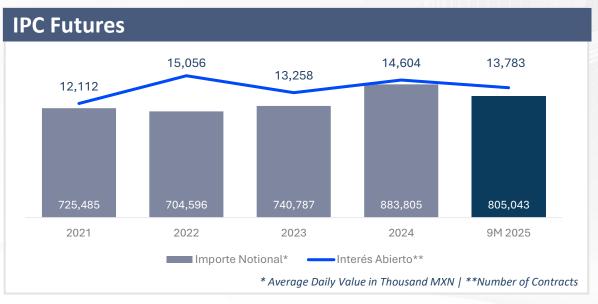
# 3. Derivatives - Operative Highlights











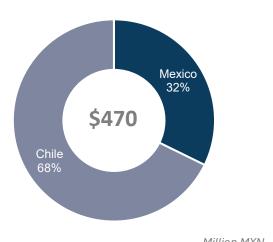
## 4. OTC Trading - SIF Icap

### 9M 2025 OTC Revenue

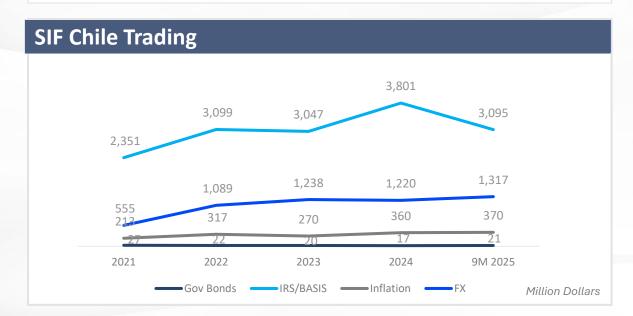


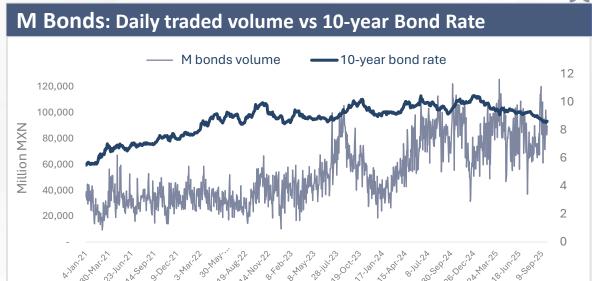
#### **Products**

- Government bonds
- IRS and currency Swaps)
- **FX Forwards**
- Warrants
- Banking bonds
- Corporate bonds
- MéxiCO<sub>2</sub> (Carbon Platform)

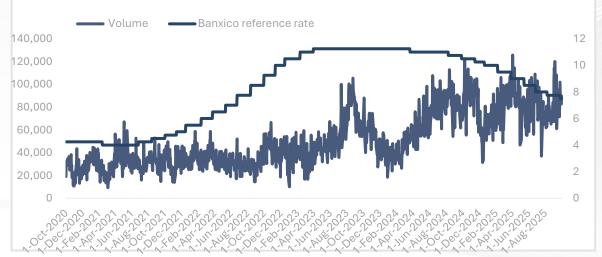


Million MXN

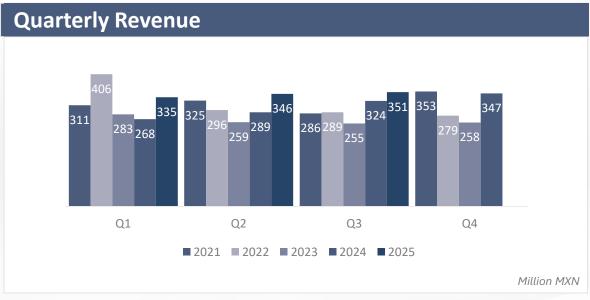


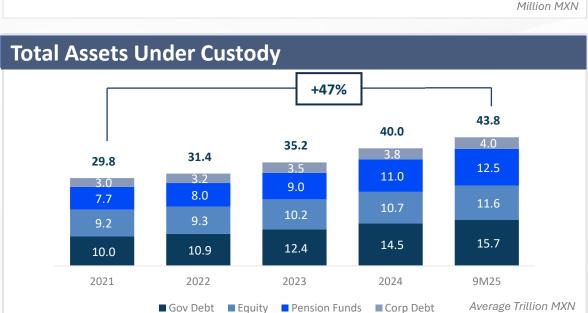


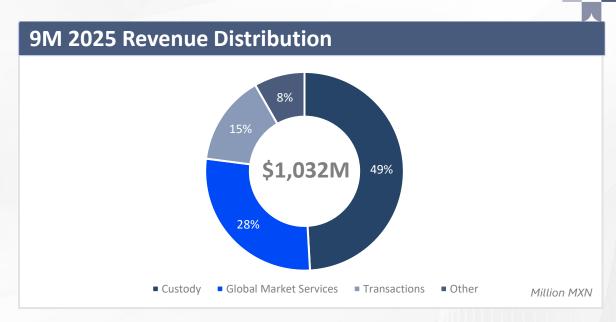


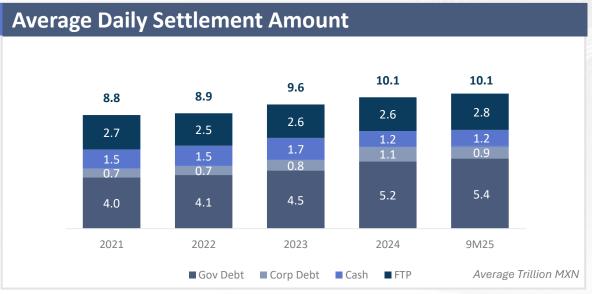


# **5. Central Securities Depository - Indeval**









# 5. Central Securities Depository - Global Markets Services Highlights

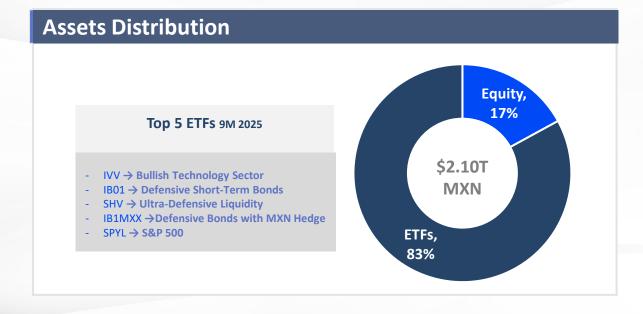
# **Global Market Services**

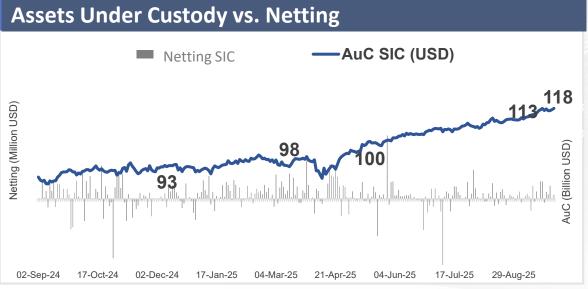


#### **Solutions**

- Settlement
- Custody
- Cross-border services
- Corporate actions processing
- Tax withholding services
- Data and reporting services

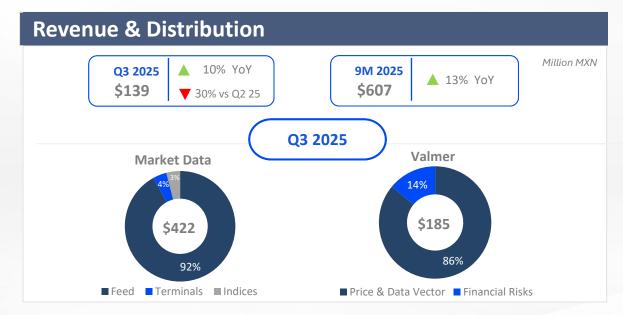


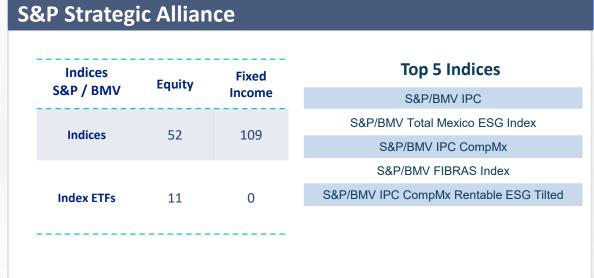


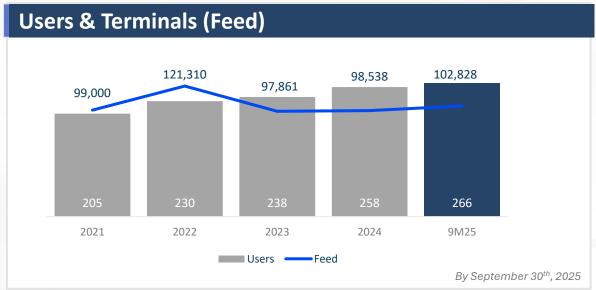


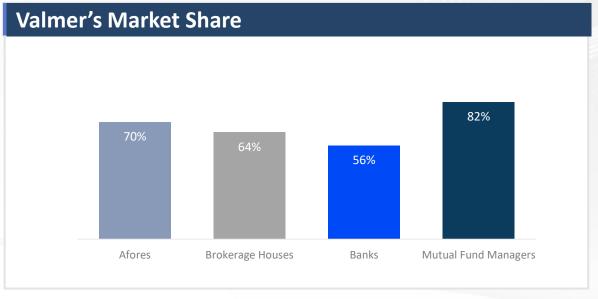
#### 6. Information Services - Market Data & Valmer

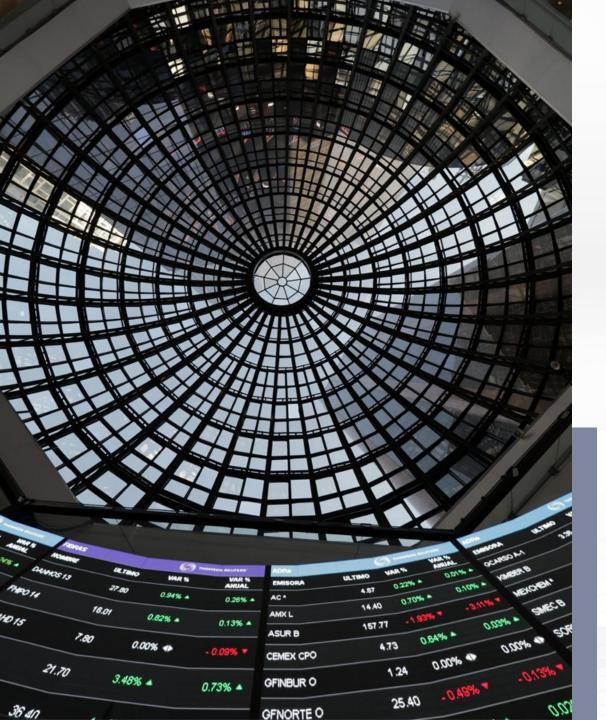














# **Key Initiatives**



# Central Counterparty for Bonds

The first clearing of M
Bond transactions is
expected by midNovember.

The Repo counterparty is currently in the design phase.

# Liquidity Alternatives for Asigna

The initiative is progressing steadily. Once implemented volume is expected primarily from Afores.

Participants are preparing the required documentation.

### Fee schedule

The new equity trading fee schedule has been approved by authorities. The implementation timeline is being defined, and the application will be gradual.

# Simplified listing initiative

We have a company in the final phase of listing in BMV. There are other potential companies in this path, and we continue actively promoting and providing training to potential issuers.

## **Market Data**

Our Co-location
business is
transitioning from a
traditional on-site
service to a virtual one.
Faster, simpler, and
more flexible, with
fewer technical
requirements, focused
on small participants
and foreign entities

# Derivatives market

The S&P/BMV IPC
Index future was listed
on the CME last
August, making it now
available on both
MexDer and CME.

Upcoming products include SIC Futures and Options contracts.

## **Tech evolution**

Modernization of the transactional systems of Indeval, CCV, and Asigna to adopt a nextgeneration platform. MexDer has joined this transition. Asigna together with MexDer will be ready by the end of 2026, while Indeval and CCV will operate in 2027

**Categories** 



Maintenance



Growth



Evolution

# 189 Million MXN have been invested in projects in 9M 2025



**CAPEX** 

\* Million MXN

# **Central Counterparty for Bonds**



Key to the modernization and strengthening of the debt securities market in Mexico



- Equal conditions for Market participants
- Facilitates the adoption of electronic and anonymous trading



# Greater confidence in the market

- Reduces default risk
- Encourages the participation of more investors
- Attracts institutional and foreign investors



# **Security and Transparency**

- Mitigates counterparty and systemic risk
- Centralizes clearing and settlement, ensuring clear and uniform rules



- Multilateral netting reduces settlement obligations, minimizing the use of securities and cash.
- It automates and standardizes processes, reducing errors and execution times

## **Stage 1 -** Trading of Government Bonds (Bonos M)

**Trading Systems:** Voice and electronic platforms in Mexico (Brokers)

**Participants:** Banks, Brokerage Houses, and Institutions that hire the services of a Clearing Member.

Clearing Members: Accredited Banks and Brokerage Houses with the CCV

# **Stage 2** - Repurchase agreements (Repos) and other government instruments

- Government Repos
- Government Cash market
- Repos

# Regulatory Authorization Platforms Integration with Broker Platforms Accreditation of Clearing Members Disaster Recovery Plan Testing Regulatory Audit Approval

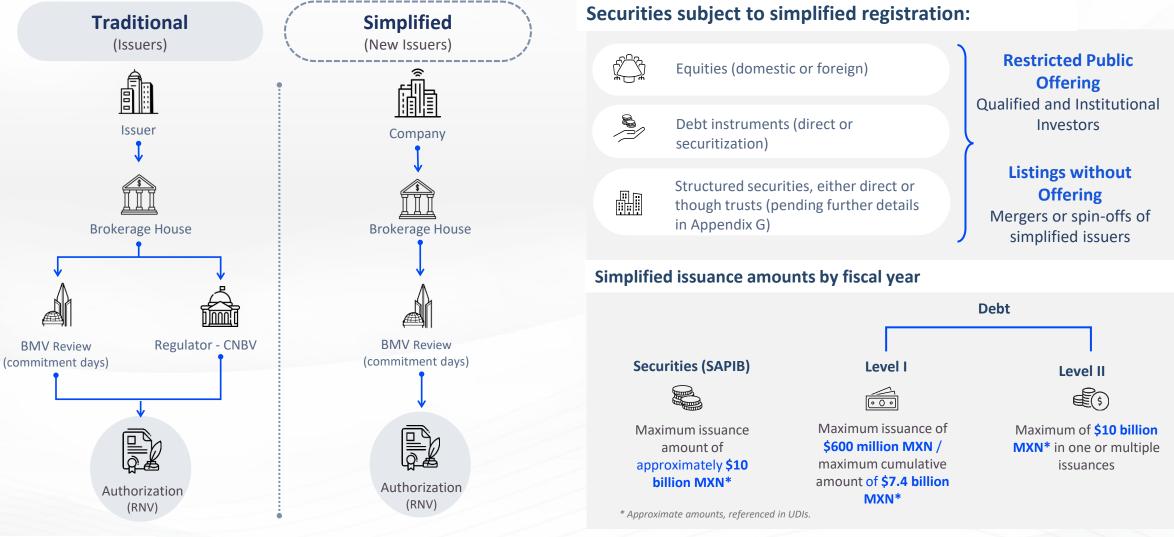
Implementation Date: November 26th, 2025

#### **Expected Implementation Date:**

Q3 2026

# **Amendments to the Securities Market Law – Simplified Issuer**







As part of our commitment to SMEs and the market, we held our second edition of "De Cero a Bolsa" program, doubling the number of attendees compared to 2024.

### **Mexican Pension System Reform**



#### **Main Features**

Gradual increase in contribution percentages of salary to retirement accounts, from 6.5% in 2023 to 15% in 2030

Flexible scheme for obtaining the guaranteed minimum pension.

Projection of the Assets managed by

the AFORES

(% of GDP)

Source: https://www.fiapinternacional.org/wp-

Mexican\_pension\_system\_June\_2021.pdf

content/uploads/2016/01/PN 54 Reform of the

Reduced contribution weeks required for workers to qualify for a pension

Establishment of a ceiling on the commissions charged by the Pension Fund Managers (AFORES)

## **Some Figures**

- ✓ Assets managed by AFORES amount 7.5 Trillion pesos (As of June 30, 2025)
- ✓ The SIEFORE's Net Assets represent the 22% of Mexican GDP

# Government Securities 3/ Variable income Other 4/ 80 40 20

**Investment structure** 

(%)

- 3 / Includes Cetes. Bondes D (Development Bonds), Fixed Rate Bonds and Udibonos.
- 4 / Includes international debt, UMS (United Mexican States Bonds), IPAB securities, among others.
- 5 / Includes CKDs (Development Capital Certificates) and Trust Stock Certificates.

# **Expected Results for BMV Group Companies**

- More assets under custody by pension funds in Indeval
- ✓ Listing of new securities
- ✓ Potential higher trading in Equity, Fixed Income and Derivatives Markets
- ✓ Increase in Margin Deposits as a result of higher trading in Derivatives

The potential benefits are expected to be gradual

# Currently, most of our platforms are developed in-house







# **Leading Technological Solutions**



Modernizing and Strengthening our Platforms

Tech Evolution in Post-Trade & MexDer: A flexible, secure, and resilient architecture designed to enhance services for market participants, streamline operational workflows, and provide opportunities to explore new capabilities and services, such as data, artificial intelligence, digital assets, and more.

#### **Evergreen Platforms:**

Update and upgrade where needed both hardware and software to support the evolution of the technological ecosystem.

Promote the
Digitization of Products
and Process Automation

#### **Process Automation (RPA):**

Automation of repetitive processes through new technologies, improving response times and mitigating operational risk.

BolsApp: First application of its kind that seeks to increase the number of retail investors in Mexico by allowing them to have an accurate and timely information for their correct decision making.

# **Evolution to the Cloud / Data Science**

# Historical Market Data:

Transactional information from the capital and derivatives markets.

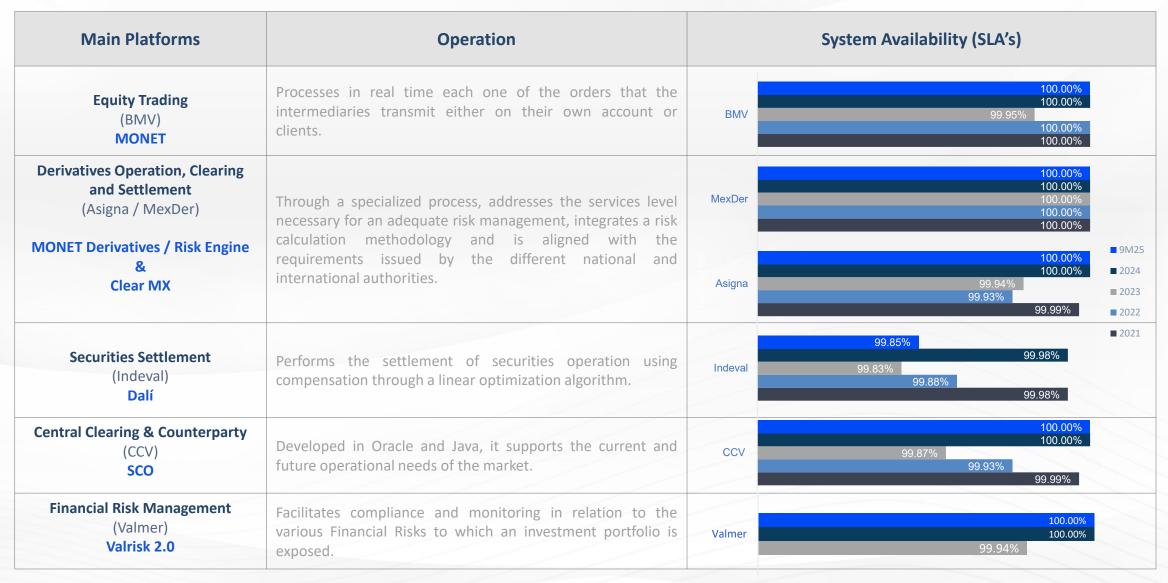
Participants will be able to analyze and perform further scenario analysis and backtesting with large amounts of data.

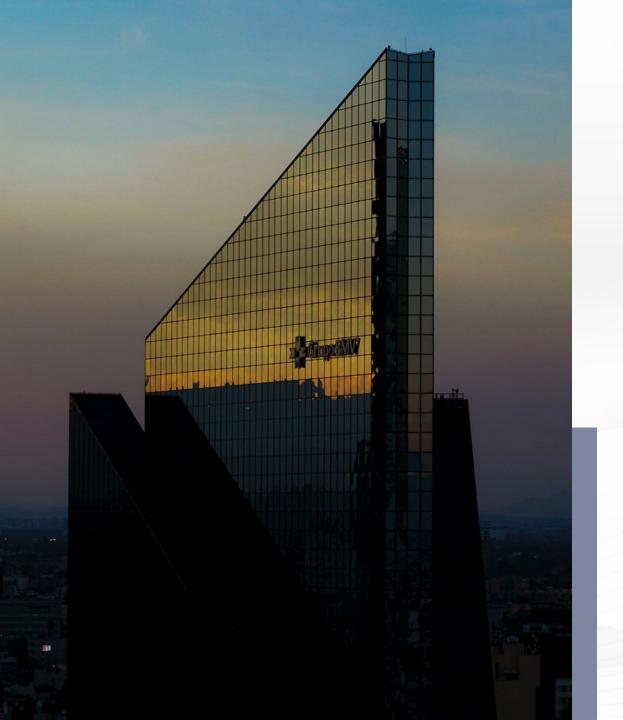
**Data Warehouse:** To have a more flexible architecture to allow visibility of the data for predictive analysis and decision making.



# **Our Technology Platforms**





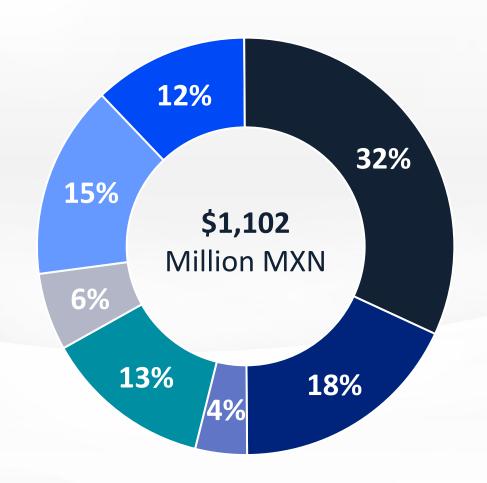




# **Financial Results**

# Q3 2025 Revenue by Business Line





Derivatives Trading & Clearing

Capital FormationInformation Services

Business Line	Q3 2025	Q3 2024	Var (\$)	Var (%)
Equity Trading & Clearing	138	135	3	3%
Derivatives Trading & Clearing	67	63	4	6%
OTC Trading	165	176	-10	-6%
Capital Formation	135	127	7	6%
Central Securities Depository	351	324	27	8%
Information Services	202	183	19	10%
Other**	44	49	-5	-13%
Total Revenue	1,102	1,057	103	10%

<sup>\*\*</sup> Includes: Testing services and Co-location services and BMV Education business line. Million MXN

<sup>■</sup> Equity Trading & Clearing

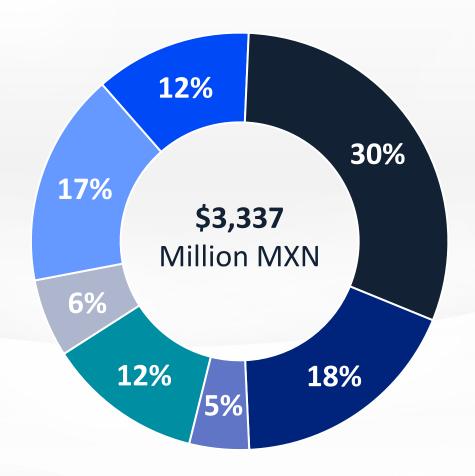
OTC Trading

<sup>■</sup> Central Securities Depository

Other

# 9M 2025 Revenue by Business Line





Derivatives	Trading	&	Clearing

OTC TradingCapital Formation

Other

■ Equity Trading & Clearing

Business Line	9M 2025	9M 2024	Var (\$)	Var (%)
Equity Trading & Clearing	407	387	20	5%
Derivatives Trading & Clearing	202	178	24	14%
OTC Trading	535	527	8	1%
Capital Formation	406	383	23	6%
Central Securities Depository	1,032	880	151	17%
Information Services	607	538	96	13%
Other**	147	133	14	11%
Total Revenue	3,337	3,027	309	10%

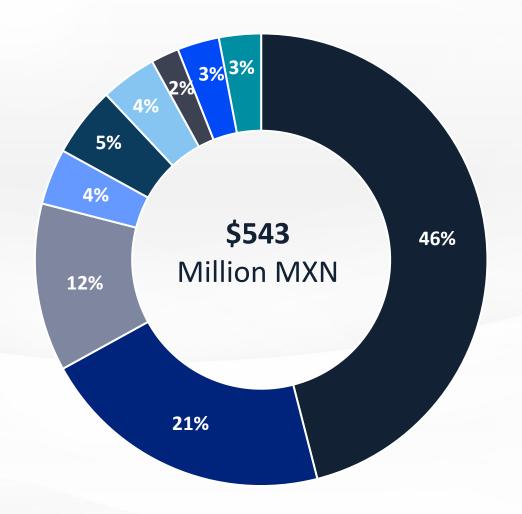
<sup>\*\*</sup> Includes: Testing services and Co-location services and BMV Education business line. Million MXN,

<sup>■</sup> Central Securities Depository

<sup>■</sup> Information Services

# **Q3 2025 Operating Expenses**





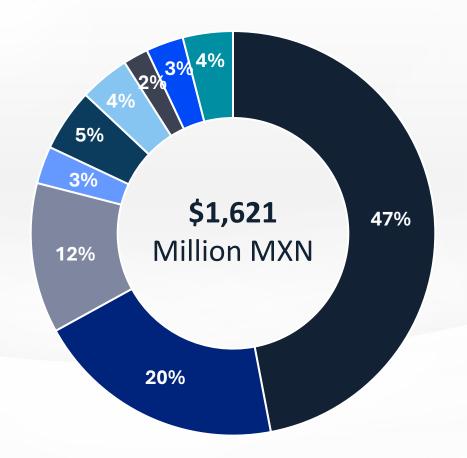
Expenses Detail	Q3 2025	Q3 2024	Var (\$)	Var (%)
Personnel	252	234	18	7%
Technology	115	105	10	10%
Depreciation	64	57	7	13%
Rent and Maintenance	20	20	0	0%
Consulting Fees	28	27	0	2%
Sub-custody	20	19	2	9%
CNBV Fees	10	9	0	5%
Marketing & Promotion	15	13	2	19%
Others	19	21	-2	-9%
Total Expenses	543	505	38	8%

Million MXN

<ul><li>Personnel</li></ul>	■ Technology	Depreciation
Rent and Maintenance	■ Consulting Fees	Sub-custody
<ul><li>CNBV Fees</li></ul>	Promotion	Others

# **9M 2025 Operating Expenses**





Expenses Detail	9M 2025	9M 2024	Var (\$)	Var (%)
Personnel	764	718	46	6%
Technology	329	286	43	15%
Depreciation	188	178	10	5%
Rent and Maintenance	57	63	-7	-11%
Consulting Fees	89	77	12	15%
Sub-custody	62	47	15	32%
CNBV Fees	29	28	1	5%
Marketing & Promotion	45	31	14	44%
Others	58	60	-1	-2%
Total Expenses	1,621	1,489	132	9%

Million MXN

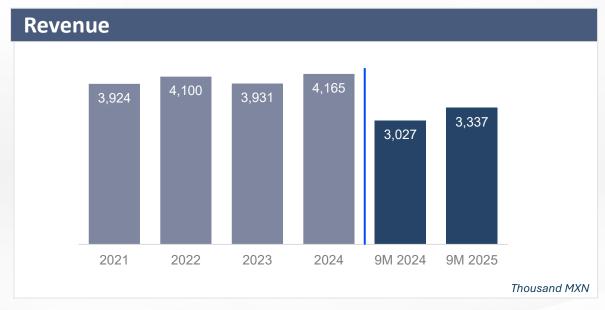
- Personnel
- Rent and Maintenance
- CNBV Fees

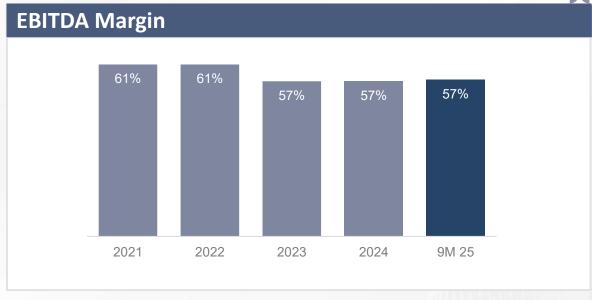
- Technology
- Consulting Fees
- Promotion

- Depreciation
- Sub-custody
- Others

# **Sustainable and Historical Growth**





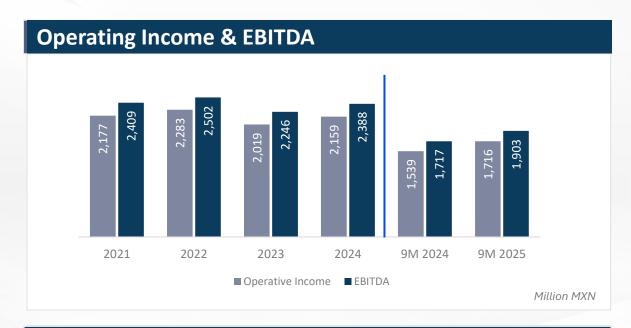


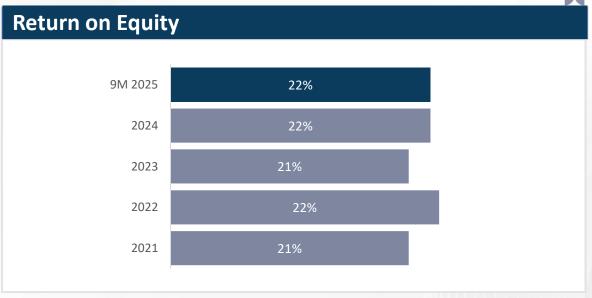




# **Income Growth**







# **Balance Sheet**

- Total Assets \$9.2B
- \$3.6B in cash & investments
- Total Liabilities \$1.7B
- Shareholder's Equity \$7.4B

# **Profitability and Capital Efficiency**

21% 18% ROIC ROA

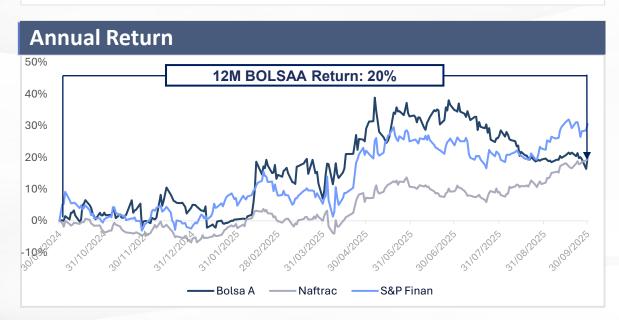
For more details on Grupo BMV's earning results, you may consult our report:

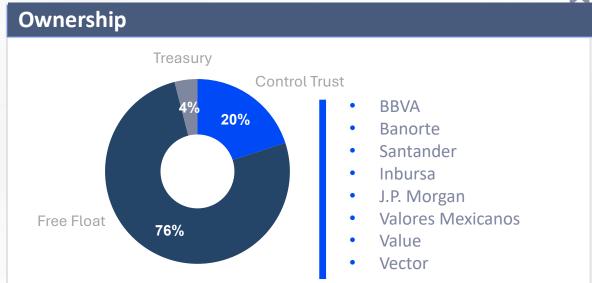
.::. Grupo BMV .::. Reportes Financieros



# **Analysts Recommendations**

Analistas	Recomendación	Precio Objetivo	Fecha
Bank of America	Buy	48	oct-25
BBVA	Hold	46	sep-25
CITI	Hold	42	sep-25
Grupo Santander	Hold	37	sep-25
HSBC	Hold	36	jul-25
Itau BBA Securities	Hold	43	jul-25
J.P. Morgan	Buy	46	jul-25
Monex	Hold	42	jul-25
Punto	Buy	46	jul-25
UBS	Hold	36	feb-25
	Average	42	





Top 10 Shareholders	
Frenklin December Inc	F 040/
Franklin Resources Inc	5.91%
BlackRock Inc	4.84%
Brandes Investment Partners LP	4.66%
Capital Group Cos Inc	4.59%
Fidelity FMR LLC	4.57%
Vanguard Group Inc	4.15%
Invesco Ltd	2.50%
Grupo Financiero BBVA	1.68%
Massachusetts Financial Services	1.62%
JPMorgan Chase & Co	1.56%
Source: Bloomberg. Data as of September 30th, 2025	

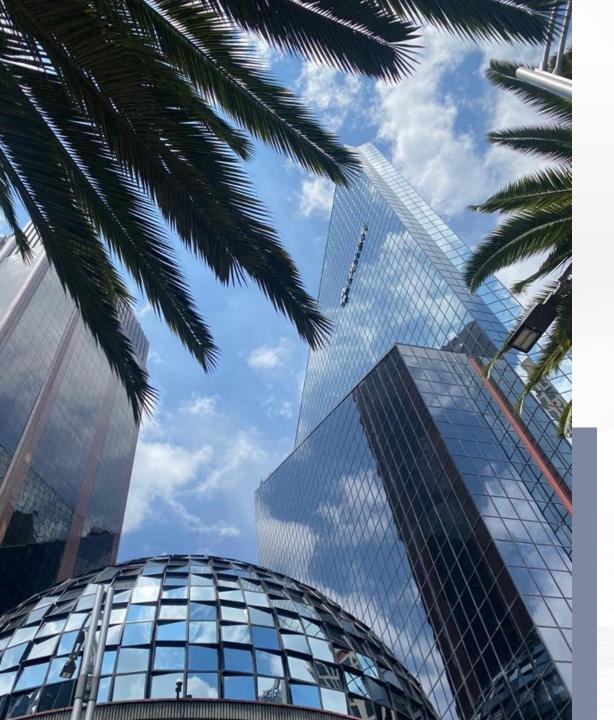
Data as of September 30th, 2025

Grupo Bolsa Mexicana de Valores 33

# BOLSAA vs Naftrac (10-year returns)









# Sustainability

# **Sustainability Strategy**



We lead the sustainability agenda both in the way we operate internally and by promoting best practices in financial markets. The strategic priorities of our business are supported by our sustainability strategy, strengthening our long-term value creation.



Value	Approach	Material Topic
Market	Sustainable Finance	Sustainable Products and Services     Customer Service and User Experience
Market	Market Growth	Enhancing Market liquidity     Relationship with the authorities
Corporato	Responsible Business	Business growth and profitability     Corporate Governance
Corporate	Technological Shielding	Technology, innovation and digitization     Cybersecurity
Environmental	Climate Change	Management of the effects of climate change transition
Social	Financial Awareness	•Financial Literacy and Inclusion
Social	Human Factor	Talent development and retention

# **Sustainability Strategy (Key Highlights)**



	Market Value	
Sustainable Finance	<b>Customer Satisfaction</b>	Enhancing Inclusive Markets
\$439 billion	77	"De Cero a Bolsa" Program for companies
through ESG Debt from 2016	points (NPS)	

Corporate Value				
Operative Resilience	Cybersecurity	Technology and Innovation		
BCP, Risk Culture, Internal Control	Annual Vulnerability Analysis and	40% of CAPEX is focused on business		
Framework	Penetration Tests	evolution		

Environmental Value		
Net Zero Commitment	Carbon Intensity	Ring the Bell for Climate
Climate targets approved by SBTI	0.43 Tons.CO2e / Revenue	A call to Action for the Market

Social Value		
Talent Development		Financial Awareness
15,931 training hours completed by the end of September	In 9M 2025, 12% of vacancies were filled internally	+1,700 people benefited from Escuela BMV training programs

# **Awards and Recognition**



### Our commitment to sustainability continues receiving significant external recognition:







2nd Place - México: Leading Company in Sustainability

4th Place - México: Leading Company in Investor Relations

Winners of the Innovation Sustainability
Leader Companies (ELIS) Award in the
Governance category, thanks to our
initiatives and strategic decisions that drive
market growth.

We are ranked #34 / 157 in Expansión magazine's Responsible Companies Ranking.

For the first time, being part of the Top 50.

ALAS20 annual ranking, 2025 edition



